# FY 23/24 Application Training



Cultural Development Fund for Small & Emerging Cultural Orgs CATEGORY CI

## Agenda

- The Basics
- The Eligibility Requirements
- The Application
- The Budget Worksheet
- The Grant Review Process

- The CI Grant Program is County funded and established to invest in cultural activities in Palm Beach County
- The funds come from Ad Valorem dollars (subject to change)
- The Grant Period: October 1, 2023 to September 30, 2024
- Application Deadline: July 14, 2023 @ 11:59pm

Eligibility Requirements

- Nonprofit cultural organizations
- Nonprofit community-based non-cultural organizations planning a cultural project
- Rural municipalities (REDI)- Bell Glade, Pahokee and South Bay
- Budget Size Minimum of \$25,000 in Operating Revenue

Types of Cultural Programs

Outreach with enhanced and/or expanded cultural activities to communities of color

 Arts Education and Arts Integration using innovative strategies for children and youth

How are grant funds awarded?

- The Category C1 grant is a reimbursement-based grant
- Grantee organizations are required to expend their funds first and then provide documentation to receive reimbursement
- Grantee organizations <u>must</u> have sufficient funds in place to pay for expenses

# **Eligibility & Funding Levels**

#### NONPROFIT CULTURAL ORGANIZATIONS

LEVEL	OPERATING REVENUE	MAXIMUM GRANT REQUEST
l l	\$25,000-\$100,000	\$5,000
П	\$100,001-\$200,000	\$10,000
III	\$200,001-and above	\$15,000

#### NONPROFIT NON-CULTURAL ORGANIZATIONS

LEVEL	OPERATING REVENUE	MAXIMUM GRANT REQUEST
- 1	\$50,000-\$200,000	\$5,000
II	\$200,001-\$500,000	\$10,000
*	\$500,001-\$1,000,000	\$10,000

### **Matching Funds**

#### Nonprofit Cultural Organizations

\$1:1 cash match that equals or exceeds the requested amount

#### Nonprofit Non-Cultural Organizations

\$2:1 cash match that equals or exceeds the requested amount

# **Additional Eligibility Requirements**

- Programs and org located in PBC
- At least one year in operation
- 501(c)3 or 501(c)4 designation
- ½ board in PBC
- Cash match

# **GuideStar Requirement**

GuideStar is the world's largest source of information on nonprofit organizations

Applicants must create an account on guidestar.org

#### **Grant Exclusions**

- No overdue reports
- No competing Tourist Development Fund grant applications
- No units of government
- No re-granting
- No unit of school or school foundation

### **Scoring Rubric**

Applications are evaluated in the following areas:

Cultural Excellence - 35 points
Impact on Community - 35 points
Ability to carry out Program – 30 points

Applicants must receive a minimum average of 75 points to be considered for funding.

# **The Application**



#### Before you begin the online application

- Read the FY2023-2024 Application Guidelines First!
- Application Guidelines available in the Application Toolkit https://www.palmbeachculture.com/ourimpact/grant-programs/small-or-emergingorganizations/

#### **GRANT PROGRAMS**

For over 30 years, the Cultural Council has actively promoted cultural development in Palm Beach County and South Florida by providing services and funding to cultural organizations and artists. We provide services through two primary avenues:

- · Grants made through a competitive process to organizations of all sizes
- · Grants and awards made through a competitive process to individual artists or by nomination

#### Application Assistance Workshops

The Grants Department holds a variety of workshops and training throughout the year. You can check out the Grants Calander for upcoming trainings. If you don't see what you are interested in, or have any questions please contact Jan Rodusky at (561) 471-1513 or grants@palmbeachculture.com

#### **Grants Resources**

- · Grants Calendar
- · Training Webinars
- Required Logos and Usage Guidelines for Grantees
- Average Daily Hotel Room Rates
- Grants Program Review Panel Nomination Form
- Grant Application FAQs

#### **GRANT PROGRAMS**



#### Tourist Development Fund for Cultural Tourism - Category B

Funded by bed tax revenues, this program supports Palm Beach County nonprofit arts and cultural organizations with annual operating revenues of at least 1.175 million.



#### Tourist Development Fund for Cultural Marketing - Category CII

Funded by bed tax revenues, this program supports Palm Beach County non-profit arts and cultural organizations with annual operating revenues between \$200,000 and \$1,174,999.



#### Cultural Development Fund: Small or Emerging Organizations (Category C-I)

Funded by the County Commission, this program provides resources to small, stable organizations or new, emerging organizations to preserve cultural heritages and expand cultural opportunities for children and youth.

#### **CATEGORY C-I GRANTS**

## Cultural Development Fund:

#### Small or Emerging Organizations (Cat. C-I)

The Cultural Development Fund for Small or Emerging Cultural Organizations is an annual grant program open to nonprofit cultural organizations with operating revenues of at least \$25,000. The grant program is designed to preserve cultural heritages and traditions through the arts, significantly advance cultural opportunities for children and youth, and to create opportunities for Palm Beach County residents to experience culturally diverse, innovative and excellent cultural programs and projects. Small organizations that are stable are encouraged to apply as well as emerging organizations that have the potential to grow into future mid-sized organizations.

First time applicants and individuals new to the grant process must contact staff and attend a mandatory workshop for training and technical assistance prior to completing the application.

#### Required Logos and Usage Guidelines for Grantees »

All Cultural Council for Palm Beach County grant recipient organizations are required to use the appropriate logos as detailed in their respective reimbursement guidelines, and must follow usage guidelines in the Cultural Council's Brand Standards Manual for Grant Recipients. **Download logos** 

#### **HOW TO APPLY**

The FY2023/2024 application for The Cultural Development Fund for Small or Emerging Cultural Organizations, Category CI is available online. **The deadline for application submissions is July 14, 2023.** Please be sure to read the Application Guidelines in the Application Toolkit before you begin your application. **An application training will be held onsite at the Cultural Council on Friday, June 23, at 2 p.m.** RSVP to grants@palmbeachculture.com. When you are ready to apply, please select the grants portal button to begin the application process.



#### **Create New Account**



Arts. Sciences. History. Community.

#### Logon Page

Email Add	ress*
Password	*
Log On	Create New Account
Forgot you	r Password?

Welcome to the Cultural Council for Palm Beach County's online grant portal.

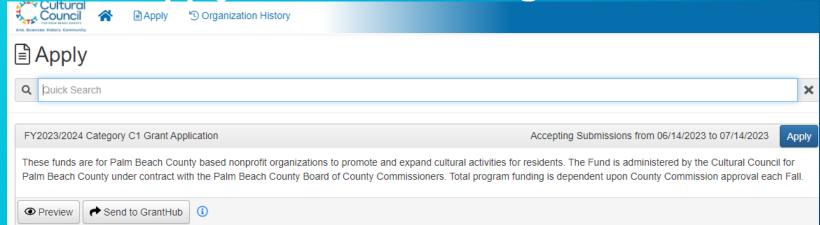
**New Users:** Please click on "Create New Account" to complete the registration process and create your logon credentials.

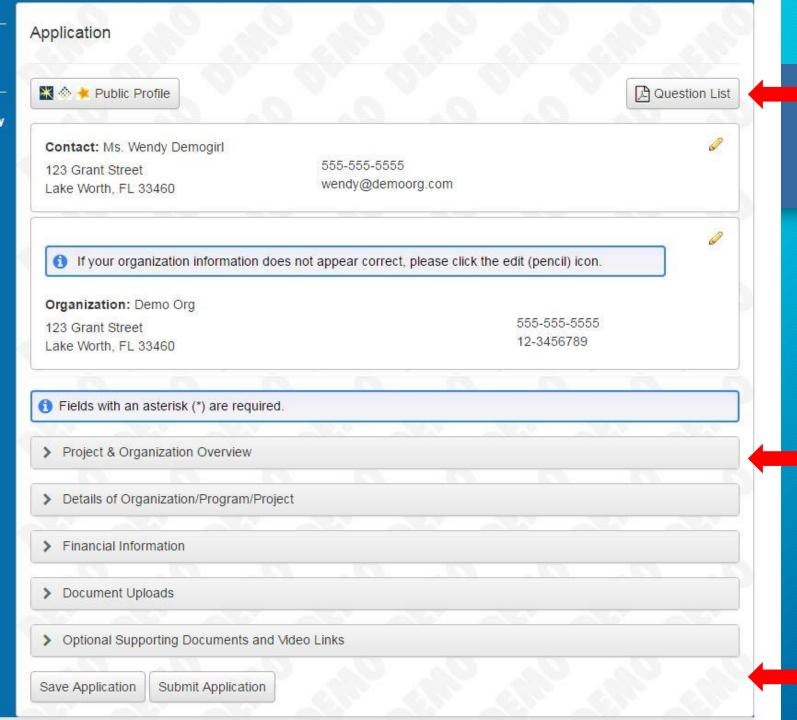
**Existing Users:** Please enter your credentials and log in. Your email address serves as your ID. If you forgot your password, please use the "Forgot your Password" link to the left to reset your password.

**Not Sure?** If you think that you or someone at your organization has already registered in the system, **DO NOT** create a new account. Please contact our Grants Director Vicky Jackson, at 561.214.8087 to receive your username and password.

### **How to Apply**

- Step 1 click on the "Apply" button at the top of the applicant dashboard
- Step 2 all open grant applications will be listed. Look for the grant application listing for Category C1 "FY2023-FY2024 Category C1 Grant Application"
- Click on the "Apply" button to the right



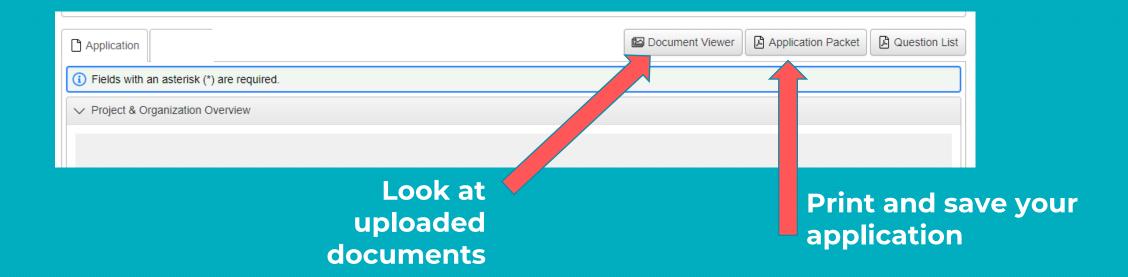


You can print out a complete question list before you start.

When you click on a question group – the section expands.

You can save and return as often as you like. SAVE OFTEN! No edits after you submit.

# **Print your Application**



#### The Budget Exhibit B Workbook (B1, B2, B3)

Download and Complete Excel doc before financial section of application

	FY 2023	/2024 - CATEGO				Exhibit B-1		
	APPLICATION	INCOME/EXPE						
Applicant Name:								
Projected Program Budget Detail: October 1, 2023 to September 30, 2024	Allocation of Category C1 Program Grant Funds (Equals Grant request)	Other Program Funds (Include program matching funds)	Total Program Budget (ALL Exhibit A Expense/Income) [C= A + B]	All Other Organizational Operating Expense and Income	Total Organizational Operating Budget [E=C+D]	% of Total	In-kind Support** (Amount included in total of E)	
Expenses	(A)	(B)	(C)	(D)	(E)	(F) %	(G)	
Personnel: Administration	N/A		-		-	-		
Personnel: Artistic or Technical only			-		-	-		
Outside Professional Services:			-		-	-		
Outside Professional Services: Marketing/PR			-		-	-		
Outside Professional Services: Other			-		-	-		
Space Rental for Program			-		-	-		
Rent/Mortgage	N/A		-		-	-		
Marketing/Advertising			-		-	-		
Travel/Supplies/Other			-		-	-		
Remaining Operating Expenses	N/A		-		-	-		
TOTAL EXPENSES	\$ -	\$ -	\$ -	\$ -	\$ -	100%	\$ -	
		*(Tot	tal Expenses in each column	above must equal Total R	evenues in same column b	elow, Budgets	must be balanced)	
Revenue (Income)								
Admissions (Tickets/Subscriptions)					-	-		
Membership Revenue					-	-		
Contracted Services Revenue					-	-		
Other Revenue					-	-		
Corporate Contributions					-	-		
Foundation Grants					-	-		
Other Private Support					-	-		
Government Grants (Federal)					-	-		
Government Grants (State)					-	-		
Government Grants (Local)					-	-		
This Grant Request (CCPBC)			-		-	-		
Applicant Cash-Budget Shortfall/(Surplus)***					-	-		
TOTAL REVENUE			\$ -	\$ -	\$ -	100%	\$ -	
*(If any amounts appear on this line, then your  **Please provide In-Kind explanation on sheet B-2	income/expenses are out		\$ - Shortfall/Surplus Explanation	\$ -	\$ -	proof	\$ -	

# **Exhibit B-2**

Category C-1, In-Kind Support Explanation	
Attachment to Exhibit B-1	
Applicant Name:	
	In declaring In-Kind Support,please
Personnel: Administration: N/A	describe your in-Kind Support here:
Note: Neither volunteer hours nor donated salaries are no	ot recognized as "In-Kind"
Personnel: Artistic or Technical only: N/A	
Note: Neither volunteer hours nor donated salaries are no	ot recognized as "In-Kind"
Outside Professional Services: Artistic/Technical:	
Outside i folessional delvices. Artistic/ recrimical.	
O to the Book of the Aller of	
Outside Professional Services: Marketing/PR:	
Outside Professional Services: Other:	
Space Rental for Program:	
Rent/Mortgage:	
. tori, mortgago.	
Marketing/Advertising:	
Marketing/Advertising.	
T 10 11 (01)	
Travel/Supplies/Other:	
Remaining Operating Expenses:	

# **Exhibit B-3**

Shortfall Explanation:									
If Income/Expenses will result	n a net shor	tfall (loss),	please prov	vide a short	explanation	of the sou	rce of funds	s (listed un	der
"Applicant Cash") that will be u									
Surplus Explanation:									
Surplus Explanation:									
If Income/Expenses will result	n a net surp	lus, please	provide a s	hort explan	ation of the	planned us	e of those t	unds.	

### **Tell Your Story**

- Follow the Application Guidelines keep the rubric in mind
- Write your story as if you're telling it for the first time to a stranger
- Write your story emphasizing the outreach and impact your programs have in the community
- Have someone else review your application

## **The Review Process**







### **Grant Award Requirements**

- If you are funded, you must maintain the following requirements to stay in "Good Standing"
- Understand the Allowable and Disallowable Expenses
- Maintain Current Authorized Signatory on www.Sunbiz.com
- Submit Reimbursements 60 days after the event
- Complete Final Reports by deadlines
- Use required logos (Cultural Council & Palm Beach County)

### **Questions?**

#### **Grants Team:**

Vicky Jackson, Director of Grants 561-214-8087 vjackson@palmbeachculture.com

**Stephanie Issac, Grants Assistant 561-472 -3342** 

<u>sissac@palmbeachculture.com</u>